

Why Employ a Vendors' Advocate?

Why you should employ a vendors' advocate

Some vendors are time poor, don't live locally, don't know who to trust and are concerned about paying too much in marketing and agents fees to sell their property or selling their property for too little money. The detailed process of researching selling agents, determining market value and negotiating commission rates can be stressful and exhausting. They all tell you they are fantastic at what they do and they are all effectively trying to secure/buy your listing from you then and there on the spot.

- *Make the right choice*

A vendors advocate can save you the lengthy time involved in making sure you choose the right agent for your needs and then makes sure the agent performs during the marketing period

- *Help determine the best method of sale*

By working with a local agent to gaining a clear understanding of the local market, your vendor advocate can recommend the best method of sale – be it auction or private sale.

- *Overseeing the process*

A vendor's advocate can oversee the marketing and vet any offers to ensure that on the day of the sale, so you secure the best possible result. They take the pressure off you throughout the whole selling process and ensure you get the best price for your property with the least amount of stress.

- *Save money*

A vendor's advocates can either work of a flat fee for service consulting basis or they can share in the sales commission that the selling agent will charge you. They ensure you pay a fair price for the service offered.

**Speak to a Property Mavens Property Advisor today and start building sustainable wealth through property.
Call (03) 9988 2266 today for an obligation free consultation**